



**Akubra Hats and Accessories  
 Wholesale Information  
 Effective May 1, 2011**

David Morgan has been distributing Akubra hats, Australia's finest fur felt hats, here in North America since 1965. We offer stock service from our warehouse in Bothell, Washington of more than twenty Akubra styles well suited to the North American market. In addition to this easy and convenient stock service, we can provide you with most of the more than 70 styles Akubra makes in pure fur felt and straws (hemp braid and polypropylene) through our Indent Order Program.

Our stock service Akubra styles are shown on the accompanying Style Guide. Detailed descriptions of each stock service style can be found at our web site: akubra-usa.com. The Akubra styles available through our Indent Order Program are shown in the Akubra Product Catalogue, available on request or downloadable at akubra-usa.com/catalogue.html.

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**Akubra Stock Service Hats**

Item #	Hat Style Name	Style Type	Stock Service Availability		Page
			Sizes	Colors	
1632	Adventurer (Open Crown)	Country	56 - 64	Mid Brown	none
1628	Angler	Country	55 - 64	Regency Fawn	5
1601	Aussie Slouch (Military) (Open Crown)	Specialty	54 - 63	British Khaki	24
1622	Banjo Paterson	Heritage	54 - 64	Heritage Fawn, Graphite Grey (Charcoal)	16
1633	Burke and Wills	Heritage	56 - 61	Light Sand	16
1606	Bushman (Open Crown)	Country	55 - 63	Nullarbor Tan	none
1613	Cattleman	Country	54 - 64	Santone Fawn, Glen Grey (Medium Gray), Tanbark Brown	4
1616	Cooper Pedy	Country	54 - 64	Santone Fawn, Black, Bluegrass Green (Moss Green)	5
1619	Kiandra	Country	54 - 64	Loden (Dark Fawn), Black, Sand	7
1624	Lawson	Heritage	54 - 64	Loden (Dark Fawn)	16
1625	Lightning Ridge	Heritage	54 - 64	Heritage Fawn, Sand	none
1618	Pilbara	Western	54 - 62	Regency Fawn, Black	11
1611	Snowy River	Country	54 - 65	Santone Fawn, Glen Grey (Medium Gray), Black	5
1610	Squatter (Open Crown)	Country	56 - 63	Fawn (Mid Fawn), Moonstone Grey (Gray)	none
1634	Stony Creek	Western	56 - 61	Black	9
1746	Stylemaster	Fashion	55 - 64	Acorn, Carbon Grey	12
1620	Sydney (Open Crown)	Fashion	54 - 64	Regency Fawn, Graphite (Charcoal)	none
1627	Territory	Western	55 - 64	Santone Fawn, Sand	9
1617	The Boss	Western	54 - 63	Black, Sand	9
1623	The Overlander	Heritage	54 - 64	Graphite (Charcoal), Loden (Dark Fawn), Sand	none
1626	Traveller	Lifestyle	55 - 61	Black, Regency Fawn	17
1635	Hemp Range	Straw	55 - 61	Natural	20
1750	Pro 30X Beaver	Beaver	56 - 61	Black, Sand	none



**Stock Service Ordering Information** Our minimum order is just five hats. Fill in orders to existing accounts for less than five hats or accessories only will carry a handling charge of \$15.00. You may order by phone, fax or mail. Most orders are shipped within 48 hours. We do our best to fill all orders from stock. However, if we are unable to fill your order we will let you know and, unless specifically asked by you, will cancel orders we cannot fill immediately.

**Shipping** We ship by United Parcel and USPS, with the hats nested to minimize your shipping costs. Wholesale shipments are made Tuesday through Friday. Please allow at least two days for shipment of larger orders. We do not offer drop shipping.

**Payment Terms** Net 30 days, no discounts allowed, F.O.B. Bothell, Washington. Overdue accounts are subject to a monthly service charge of 1.5% (18% per annum). We will not process orders on any accounts over 30 days past due. Please pay from invoices. Statements are sent upon request only.

**Accessories** Increase your sales by offering hat stretchers and our fine hand braided kangaroo leather hat bands and chin straps. These are available only to our accounts carrying Akubra hats. Please note: Export regulations preclude shipping of our kangaroo leather products outside the US.

**Hours** We are open from 9 a.m. to 5 p.m. Pacific Time, Monday through Friday. (Closed major holidays.) Phone us at 1-800-324-4934 with your order or fax us at (425)-486-0224. If calling from the greater Seattle area, Canada or abroad, our phone number is (425) 485-2132 and our fax number is (425) 486-0224. Our email address is inquiry@akubra-usa.com.

**Pricing information** Our hat and accessory prices are all given in USD, F.O.B. Bothell, Washington.

**Indent Order Program** You can order just about any of the over seventy hat styles made in Akubra's Kempsey factory. Indent orders are manufactured by Akubra for the specific customer placing the order, therefore require a significant lead time. Since David Morgan does not stock these hats, fill in orders will also require the same lead time. Browse through the Akubra Product Catalogue or visit Akubra's web site at akubra.com.au to view these styles. Some of the styles we offer through our stock service are available in additional colors through the Indent Order Program. Please note that these hats will have hat bands as shown in the Akubra Catalogue, which may differ from our stock service hats. Highlights of our Indent Order Program are

- Initial indent order minimum is one dozen hats in a particular style and color
- Subsequent fill in orders for that style and color have a five hat minimum
- Indent orders take between 120 and 155 days to manufacture, ship and deliver. We place orders monthly. Please contact us for specific information on required lead times.
- David Morgan requires a non-refundable 20% down payment for indent orders.
- Balance of payment due is net 30, FOB Bothell, Washington.
- Sales are final. No returns unless defective or not as specified.
- Quality control means that occasionally a hat or two will be cancelled from an order.
- All orders are subject to Akubra's acceptance of the order. In the event that Akubra is unable to fulfill an order the deposit will be refunded.
- Samples may be purchased individually. Most samples for a specific style, color and size will be made to order, so will require the same 80 to 115 day lead time as indent orders.

**Hat Sizing** To determine your hat size, measure the circumference around your head, keeping the tape level and firm, across the temples and above the eyebrow ridges. Check the size chart below. Akubra hats are manufactured to metric hat sizes.

Circumference of head where hat brim sits:

Inches	21 <sup>1</sup> / <sub>8</sub>	21 <sup>1</sup> / <sub>2</sub>	21 <sup>3</sup> / <sub>8</sub>	22 <sup>1</sup> / <sub>4</sub>	22 <sup>3</sup> / <sub>8</sub>	23	23 <sup>1</sup> / <sub>2</sub>	23 <sup>3</sup> / <sub>8</sub>	24 <sup>1</sup> / <sub>4</sub>	24 <sup>3</sup> / <sub>8</sub>	25	25 <sup>1</sup> / <sub>2</sub>
Metric Size	54	55	56	57	58	59	60	61	62	63	64	65
Hat Size	6 <sup>3</sup> / <sub>4</sub>	6 <sup>7</sup> / <sub>8</sub>	7	7 <sup>1</sup> / <sub>8</sub>	7 <sup>1</sup> / <sub>4</sub>	7 <sup>3</sup> / <sub>8</sub>	7 <sup>1</sup> / <sub>2</sub>	7 <sup>5</sup> / <sub>8</sub>	7 <sup>3</sup> / <sub>4</sub>	7 <sup>7</sup> / <sub>8</sub>	8	8 <sup>1</sup> / <sub>8</sub>

**Akubra Fur Felt Hats (Stock Service and Indent Order Program)**

Item #	Hat Style Name	Style Type	Stock Service Availability		Indent Service Availability		Page	Notes
			Sizes	Colors	Sizes	Colors		
<b>1632</b>	<b>Adventurer</b>	<b>Country</b>	<b>56 - 64</b>	<b>Mid Brown</b>	none		none	<b>Exclusive to North America</b>
A1723	Adventurer (Australia)	Fashion	none		53 - 61	Regency Fawn, Graphite	14	Pre-creased Crown
<b>1628</b>	<b>Angler</b>	<b>Country</b>	<b>55 - 64</b>	<b>Regency Fawn</b>	Not available in North America -- Shark Tooth Band		<b>5</b>	<b>Barramundi leather hat band</b>
<b>1601</b>	<b>Aussie Slouch (Military)</b>	<b>Specialty</b>	<b>54 - 63</b>	<b>British Khaki</b>	n/a		<b>24</b>	<b>Open Crown Chin Strap and Puggaree included</b>
A1735	Arena	Western	none		53 - 64	Black, Sand, Santone Fawn, Tanbark Brown	8	Top Seller in Australia
					53 - 61	Light Sand		
A1721	Aussie Gold	Country	none		53 - 64	Sand, Santone Fawn	6	
<b>1622</b>	<b>Banjo Paterson</b>	<b>Heritage</b>	<b>54 - 64</b>	<b>Heritage Fawn, Graphite Grey (Charcoal)</b>	n/a		<b>16</b>	<b>Top Seller in North America Premium quality fur felt</b>
A1733	Bobby	Country	none		53 - 64	Black, Sand, Santone Fawn, Tanbark Brown	10	
A1745	Bogart	Fashion	none		53 - 64	Black, Carbon Grey	12	
A1718	Boss of the Plains	Country	none		53 - 64	Silver Belly, Sorrel Tan Fawn	6	Open Crown
A1714	Bronco	Western	none		53 - 64	Black, Sand	8	Top Seller in Australia
					53 - 61	Light Sand, Quartz		
<b>1633</b>	<b>Burke and Wills</b>	<b>Heritage</b>	<b>56 - 61</b>	<b>Light Sand</b>	n/a		<b>16</b>	<b>Premium quality fur felt</b>
A1633	Burke and Wills	Heritage	n/a		53 - 61	Black, Light Sand	16	Premium quality fur felt
<b>1606</b>	<b>Bushman</b>	<b>Country</b>	<b>55 - 63</b>	<b>Nullarbor Tan</b>	none		<b>none</b>	<b>Exclusive to North America</b>
A1742	C.E.O.	Fashion	none		53 - 61	Black, Cruiser Grey, Fern Green	14	
A1724	Campdraft	Country	none		53 - 64	Mid Brown, Silver Belly, Taupe Fawn	6	Open Crown
A1630	Casual	Lifestyle Collection	none		53 - 61	Black, Carbon Grey, Regency Fawn	17	Packable
<b>1613</b>	<b>Cattleman</b>	<b>Country</b>	<b>54 - 64</b>	<b>Santone Fawn, Glen Grey (Medium Gray), Tanbark Brown</b>	n/a		<b>4</b>	<b>Top Seller in Australia</b>
A1613	Cattleman	Country	n/a		53 - 64	Black, Bluegrass Green, Bran, Fawn, Regency Fawn, Sand, Western Navy	4	Top Seller in Australia
A1614	Colly	Western	none		53 - 64	Regency Fawn, Sand, Santone Fawn	9	
<b>1616</b>	<b>Coober Pedy</b>	<b>Country</b>	<b>54 - 64</b>	<b>Santone Fawn, Black, Bluegrass Green (Moss Green)</b>	n/a		<b>5</b>	<b>Top Seller in North America and Australia</b>
A1616	Coober Pedy	Country	n/a		Not available in North America -- Kangaroo Tail Band		5	
	Coolabah	Country	none		Not available in North America -- Crocodile Band		5	
A1737	Cowboy	Other	none		53 - 64	Sand, Santone Fawn, Tanbark	22	
A1612	Down Under	Country	none		53 - 64	Sand, Santone Fawn	7	

Item #	Hat Style Name	Style Type	Stock Service Availability		Indent Service Availability		Page	Notes
			Sizes	Colors	Sizes	Colors		
A1728	Fedora	Fashion	none		53 - 61	Burnt Oak, Carbon Grey, Fern Green	12	See #1620 Sydney Open Crown
A1741	Flemington	Fashion	none		53 - 61	Fern Green, Graphite Grey, Navy, Regency Fawn, Sand	13	
A1621	Flinders	Heritage	none		53 - 61	Black, Heritage Fawn	17	Premium quality fur felt
A1739	Golden Spur	Western	none		53 - 62	Black, Bran, Sand	10	
A1720	Gymkhana	Other	none		53 - 61	Black, Regency Fawn, Rodeo Red	22	
A1748	Hampton	Fashion	none		53 - 64	Black, Cedar Brown, Cruiser Grey, Regency Fawn	13	
A1788	International	Lifestyle	None		53 - 61	Black, Carbon Grey, Regency Fawn	17	Packable
<b>1619</b>	<b>Kiandra</b>	<b>Country</b>	<b>54 - 64</b>	<b>Loden (Dark Fawn), Black, Sand</b>	<b>n/a</b>		<b>7</b>	<b>Top Seller in North America</b>
A1619	Kiandra	Country	n/a		53 - 64	Santone Fawn	7	
A1740	Kokoda	Country	none		53 - 64	Khaki, Sand, Bran	7	
<b>1624</b>	<b>Lawson</b>	<b>Heritage</b>	<b>54 - 64</b>	<b>Loden (Dark Fawn)</b>	<b>n/a</b>		<b>16</b>	<b>Premium quality fur felt</b>
A1624	Lawson	Heritage	n/a		53 - 64	Heritage Fawn	16	Premium quality fur felt
A1743	Leisure Time	Fashion	none		53 - 64	Black, Fern Green, Graphite Grey, Light Sand, Regency Fawn	13	
<b>1625</b>	<b>Lightning Ridge</b>	<b>Heritage</b>	<b>54 - 64</b>	<b>Heritage Fawn, Sand</b>	<b>none</b>		<b>none</b>	<b>Exclusive to North America</b>
A1727	Longreach	Other	none		53 - 64	Sand, Santone Fawn	22	
A1736	Outback Club	Western	none		53 - 64	Black, Sand	10	
A1738	Overseer	Other	none		53 - 64	Fawn	23	
A1725	Oxley	Other	none		53 - 64	Santone Fawn	23	
A1719	Pastoralist	Country	none		53 - 61	Bluegrass Green, Sand, Tawny Fawn	6	
<b>1618</b>	<b>Pilbara</b>	<b>Western</b>	<b>54 - 62</b>	<b>Regency Fawn, Black</b>	<b>n/a</b>		<b>11</b>	<b>Top Seller in North America</b>
A1618	Pilbara	Western	n/a		53 - 62	Sand, Sorrel Tan Fawn	11	
<b>1750</b>	<b>Pro 30X Beaver</b>	<b>Beaver</b>	<b>56 - 61</b>	<b>Black, Sand</b>			<b>none</b>	<b>30% beaver, 70% premium rabbit fur felt</b>
A1715	Plainsman	Country	none		53 - 64	Black, Bluegrass Green, Sand, Santone Fawn	4	
A1734	Rough Rider	Western	none		53 - 61	Black, Loden, Light Sand	9	Top Seller in Australia
A1744	Safari	Other	none		53 - 64	Tawny Fawn	23	
A1602	Silver Spur	Other	none		53 - 64	Black, Santone Fawn	23	Open Crown
<b>1611</b>	<b>Snowy River</b>	<b>Country</b>	<b>54 - 65</b>	<b>Santone Fawn, Glen Grey (Medium Gray), Black</b>	<b>n/a</b>		<b>5</b>	<b>Top Seller in North America and Australia</b>
A1611	Snowy River	Country	n/a		53 - 64	Regency Fawn, Rodeo Brown, Rodeo Red, Sand, Tanbark Brown	5	Top Seller in Australia
					53 - 61	White		

Item #	Hat Style Name	Style Type	Stock Service Availability		Indent Service Availability		Page	Notes
			Sizes	Colors	Sizes	Colors		
A1604	Sombrero	Western	none		53 - 64	Fawn	11	Open Crown
<b>1610</b>	<b>Squatter</b>	<b>Country</b>	<b>56 - 63</b>	<b>Fawn (Mid Fawn), Moonstone Grey (Gray)</b>	none		<b>none</b>	<b>Exclusive to North America</b>
A1722	Squatter (Australia)	Country	none		53 - 64	Black, Deep Fawn, Steel Grey	5	Pre-creased Crown
A1615	Stockman	Country	n/a		53 - 64	Black, Glen Grey, Sand, Santone Fawn	4	
<b>1634</b>	<b>Stony Creek</b>	<b>Western</b>	<b>56 - 61</b>	<b>Black</b>	n/a		<b>9</b>	
A1634	Stony Creek	Western	n/a		53 - 62	Briar Brown, Light Sand	9	
A1762	Stingy Brim	Fashion	none		S, M, L, XL	Black, Mid Brown	14	
<b>1746</b>	<b>Stylemaster</b>	<b>Fashion</b>	<b>55 - 64</b>	<b>Acorn, Carbon Grey</b>	n/a		<b>12</b>	
A1746	Stylemaster	Fashion	n/a		53 - 64	Black, Bluegrass Green, Mid Brown, Moonstone Grey	12	
<b>1620</b>	<b>Sydney</b>	<b>Fashion</b>	<b>54 - 64</b>	<b>Regency Fawn, Graphite (Charcoal)</b>	none		<b>none</b>	<b>Exclusive to North America Open Crown</b>
A1716	Tablelands	Country	none		53 - 64	Brown Olive, Sand, Sorrel Tan	5	Top Seller in Australia
<b>1627</b>	<b>Territory</b>	<b>Western</b>	<b>55 - 64</b>	<b>Santone Fawn, Sand</b>	n/a		<b>9</b>	<b>Top Seller in North America and Australia</b>
A1627	Territory	Western	n/a		53 - 64	Khaki	9	Top Seller in Australia
<b>1617</b>	<b>The Boss</b>	<b>Western</b>	<b>54 - 63</b>	<b>Black, Sand</b>	n/a		<b>9</b>	<b>Top Seller in North America</b>
A1617	The Boss	Western	n/a		53 - 64	Santone Fawn, Tanbark Brown	9	
	The Croc	Specialty	none		Not available in North America -- Crocodile Band		24	
<b>1623</b>	<b>The Overlander</b>	<b>Heritage</b>	<b>54 - 64</b>	<b>Graphite (Charcoal), Loden (Dark Fawn), Sand</b>	none		<b>none</b>	<b>Exclusive to North America</b>
A1758	Top Hat	Specialty	none		53 - 62	Black	24	
<b>1626</b>	<b>Traveller</b>	<b>Lifestyle</b>	<b>55 - 61</b>	<b>Black, Regency Fawn</b>	n/a		<b>17</b>	<b>Top Seller in North America and Australia Packable</b>
A1626	Traveller	Lifestyle	n/a		53 - 61	Rodeo Red, Sand	17	Top Seller in Australia Packable
A1761	Trilby	Fashion	none		53 - 61	Black, Carbon Grey	14	
A1747	Turin	Fashion	none		53 - 61	Leaf Green, Moonstone Grey	14	
A1731	Warrego	Western	none		53 - 64	Regency Fawn, Sand	11	
A1726	Wentworth	Other	none		53 - 64	Loden, Sorrel Tan Fawn	23	
A1749	Whippet	Fashion	none		53 - 61	Burnt Oak, Carbon Grey, Glade Green	14	
A1732	Woomera	Western	none		53 - 64	Black, Sand, Santone Fawn, Tanbark Brown	9	Open Crown



### Akubra Straw Hats (Stock Service and Indent Order Program)

Item #	Hat Style Name	Material	Stock Service Availability		Indent Service Availability		Page	Notes
			Sizes	Colors	Sizes	Colors		
A1764	Balmoral	Hemp Braid	n/a		53 - 62	Natural	18	
A1770	Broadreach	Polypropylene	n/a		53 - 62	Black, Cream, Fawn, White	18	
A1772	Byron	Hemp Braid	n/a		53 - 62	Natural	19	
A1784	Casablanca	Hemp Braid	n/a		S, M, L, XL	Natural Straw	15	
A1769	Capricorn	Polypropylene	n/a		53 - 62	Grey, Fawn, Green	19	
A1768	Country Club	Polypropylene	n/a		53 - 62	Cream	19	
A1765	Hayman	Polypropylene	n/a		53 - 62	Green, Grey, Fawn	19	
A1600	Planter	Hemp Braid	n/a		53 - 62	Natural	19	
<b>1635</b>	<b>Range</b>	<b>Hemp Braid</b>	<b>55-61</b>	<b>Natural</b>	<b>n/a</b>		<b>20</b>	
A1780	Reef	Hemp Braid	n/a		53 - 62	Natural	20	
A1767	Rink	Polypropylene	n/a		53 - 64	Cream, White	20	
A1771	Sport	Polypropylene	n/a		S, M, L, XL	Black, Fawn, White	21	
A1763	Zephyr	Polypropylene	n/a		53 - 62	Black, Cream, Fawn, Grey	21	

Note: Page numbers refer to the Akubra Product Catalogue.

### Accessories

Increase your sales by offering hat stretchers and our fine hand braided kangaroo leather hat bands and chin straps. These are available only to our accounts carrying Akubra hats. Please note: Export regulations preclude shipping our kangaroo leather products outside the US.

Item #	Accessory	Stock Service Availability	
		Sizes	Colors
835	Two Tone Hat Band	Adjustable	Natural Tan Edge, Black Edge
839	Fancy Edge Hat Band	Adjustable	Natural Tan, Black
853	Ten Plait Hat Band	Adjustable	Natural Tan, Black
856	Six Plait Hat Band	Adjustable	Natural Tan, Black
859	Ridge Braid Hat Band	Adjustable	Natural Tan, Black
885	Double Round Hat Band	Adjustable	Natural Tan, Black
869	Chin Strap	Adjustable	Natural Tan, Black
870	Stampede String	Adjustable	Natural Tan, Black
1181	Hat Stretcher	S (below 7 <sup>1</sup> / <sub>8</sub> ) M (7 <sup>1</sup> / <sub>8</sub> - 7 <sup>3</sup> / <sub>8</sub> ) L (7 <sup>1</sup> / <sub>2</sub> and up)	--
3006	Foam Tape	1 inch wide, 100 foot roll	--



**Wholesale Order Form**

11812 North Creek Parkway N, Suite 103 • Bothell WA 98011 • Tel. (800) 324-4934 • Fax (425) 486-0224  
 From Canada and the greater Seattle area: • Tel. (425) 485-2132 • Fax (425) 486-0224

Bill to:	Ship to:	Order Date:
_____	_____	_____
_____	_____	Telephone: _____
_____	_____	Fax Number: _____
_____	_____	_____

Your name: \_\_\_\_\_ Purchase Order Number: \_\_\_\_\_ Email: \_\_\_\_\_

Shipping instructions: \_\_\_\_\_

**New Accounts:** Please include three trade references and a bank reference. Include company or bank name, address, phone and account number. You may either pay for your first order at the time of ordering or receive the order C.O.D.

Trade Reference #1. \_\_\_\_\_

Trade Reference #2. \_\_\_\_\_

Trade Reference #3. \_\_\_\_\_

Bank Reference \_\_\_\_\_

Hats		Quantity per Size											Qty Subtotal	
Style	Color	54 (6¾)	55 (6⅝)	56 (7)	57 (7⅞)	58 (7¼)	59 (7⅜)	60 (7½)	61 (7⅝)	62 (7¾)	63 (7⅞)	64 (8)	65 (8⅞)	

Hat Bands and Chin Straps		Qty Subtotal
Style	Color	

Other Accessories and Supplies		Qty Subtotal
Style	Size	
#1181 Hat Stretcher	S (below 57)	
#1181 Hat Stretcher	M (57 - 59)	
#1181 Hat Stretcher	L (60 and up)	
#3006 Felt Tape, 100 ft. roll		

Total Quantity  
Akubra Hats Ordered: \_\_\_\_\_

Total Quantity  
Hat Bands and Chin Straps Ordered: \_\_\_\_\_

Total Quantity  
Other Accessories Ordered: \_\_\_\_\_